

MEMORANDUM

TO: ERIC HANSON, CITY ADMINISTRATOR

FROM: JIM LINK, SUPERINTENDENT OF STREETS

DATE: February 6th, 2017

SUBJECT: Single Axle 2 Ton Truck with Plow Replacement

RECOMMENDATION: We recommend accepting Viking-Cives Midwest- NJPA Body and Tag Truck Enterprises Single Axle Cab and Chassis Quote. We also recommend selling the old truck 2202 on GovDeals.com.

Unit 2202 is a 2001 Freightliner FL-80 with 65,089 miles. We have spent \$23,948.56 on previous repairs to date. This truck, in order to continue operations, would need repairs to the rusted cab supports, rusted frame, rusted dump bed, and fuel delivery system. Hydraulics, tires and brakes would also need to be addressed.

EXPLANATION: The 2017 budget provides for the replacement of a two-ton Single axle truck with plow.

Vanguard Truck Centers ,Navistar Truck Group, and Midway Sterling can sell their product to the City of Ballwin under the Missouri State contract #3-140214RJ with a Viking-Cives Body.

Viking-Cives/Tag Truck Enterprises can sell their product to the City of Ballwin under the NJPA contract.

Additional Background: We have experienced issues with Navistar’s engines and service recently, thus we are recommending the second lowest bidder. Truck 2205 is a 2016 International 7400 SFA 4x2 we took delivery on 6/10/2016. Although the truck only has 2,500 miles, the truck has been returned to the Navistar/ International Dealer more than 5 times, including one instance requiring the vehicle to be towed, for engine trouble. This vehicle was found to have debris and algae growth inside the fuel tank and fuel system. The fuel tank was boiled and the fuel system received an algae treatment to correct this issue. The City of Ballwin had to cover the labor cost for the repair, which was just under \$1000. The City did not receive any explanation for the issue nor was it covered under warranty. We have not experienced these issues with other vehicles in our fleet.

Modot # 3-140214RJ	Make	Model	Cab and Chassis	Body(Viking)	TOTAL
Vanguard Truck	Mack	GU 432	\$88,644.83	\$62,310.57	\$150,955.40
Navistar-International	International	7500 SFA	\$81,960.57	\$62,310.57	\$144,271.14
Midway Sterling	Western Star	4700	\$86,807.56	\$62,310.57	\$149,118.13
NJPA Quote					
Tag Truck Enterprises	Freightliner	108SD	\$83,185.00	\$62,310.57	\$145,495.57
TOTAL BUDGET= \$142,035.00 (Truck) + \$3680.00 (Plow)					\$145,715.00