

MEMORANDUM

TO: ERIC HANSON, CITY ADMINISTRATOR

FROM: JIM LINK, SUPERINTENDENT OF STREETS

DATE: March 30th, 2018

SUBJECT: 3- One ton Cab and Chassis Replacements

RECOMMENDATION: We recommend accepting South County Dodge’s bid for \$143,971.00 for 2 regular cab and chassis and 1 crew cab and chassis and rejecting both Wow Woody’s and Schneider’s Dodge bids for Used 2015 Vehicles and 3500 Series Trucks.

EXPLANATION: We have solicited bids for Three Dodge Ram 5500 one ton Cab and Chassis. Request for bids were sent to eleven dealers, and advertised in the St. Louis Business Journal. On March 30th, 2018 four bids were received and opened. A summary of the bids are as follows. Due to ongoing issues with the Ford Cab and Chassis (documents attached) we recommend purchasing Dodge Rams instead of the Ford Cab and Chassis from the State bid.

Additional Background: Leaf collection is a vital part of the Public Works Operation, and every year trucks have to be “screened and filtered” (Placing screen from a screen door with Duct tape) over every area that intakes air on the vehicles to prevent leaf dust from clogging the air intake systems. This has become quite a challenge with the New Ford vehicles. With no A/C recovery device and a certified technician to remove the A/C lines to get to the Evap and Heater core to clean so the Heat and A/C system will function properly. This cost is approximately \$2,008.42 for each year to have these cleaned. The Dodge vehicles have a cost of \$147.00 to do the same thing.

In addition truck 2107 has been at the Dealer Bo Beuckman with repairs being made to the fuel system from the fuel tank lining delaminating and we have yet to have a final cost. 2103 had the same repair in 2015. We have petitioned Ford Motor Company to help with the costs of this truck as it was just 2 months out of warranty and there is a pending class action suit being undertaken against Ford for this very same problem. This vehicle has been out of service since December 2017. Other Parks Department vehicles may be affected in this issue.

As a result the Dodge Ram Trucks have had an increase in sales and value due to the Cummins motor having a better track record and reliability. Also as you will see in an attached memo Fiat Chrysler is shutting the Saltillo, Mexico plant down for changes/upgrades and rumor is the plant is moving to Michigan in the near future. After contacting Fiat Chrysler it was suggest that we buy from existing trucks that were already delivered to dealers and have them Re-invoice to allow us Fleet pricing. If we were to order from the State Bid there would be no guarantee that we could have the trucks before December 1st 2018 and then the Body manufacturer could not guarantee they would be delivered in 30 days before the end of 2018 fiscal year.

One Ton cab and Chassis	South County Dodge	Royal Gate Dodge
Ram 5500 (reg cab)	\$46,104.00 (x2)	\$47,780.00 (x2)
Crew Cab Ram 5500	\$50,470.00	\$50,612.00
Cab Steps (Reg Cab)	\$367.00 (x2)	\$492.00
Cab Steps (Crew Cab)	\$559.00	\$492.00
PTO-Auto Trans	Included	\$295.00 (x3)
Snow Plow Prep	Included	\$245.00 (x3)
Bluetooth Capability	Included	\$196.00 (x3)
Total	\$143,971.00	\$149,856.00
Total Budget \$240,000.00		