

CONSENT ITEM

RE: CO-OPERATIVE SALT PURCHASE

DEPARTMENT: PUBLIC WORKS

PROGRAM: SNOW & ICE CONTROL 2018/2019

RECOMMENDATION: We recommend awarding the contract for 50 tons of salt for late 2018 delivery and an additional 1000 tons for early 2019 delivery to Compass Minerals and Beelmann Logistics based on the unit prices in Table 1.

TABLE 1	SERVICE PROVIDED	CONTRACT UNIT PRICE
Compass Minerals	Furnishing Salt	\$49.23
Beelman Logistics	Hauling	\$10.75
COMBINED UNIT PRICE		\$59.98

EXPLANATION: The City of Chesterfield coordinates the purchase and delivery of deicing salt for the 47 cities and six school districts that are members of the St. Louis APWA Salt Co-operative (Co-op). The salt supplier (Compass Mineral) has agreed to hold their 2017/2018 prices for the 2018/2019 season. The hauler (Beelman Logistics LLC) had a slight increase from \$8.75 to \$10.75 per ton.

TABLE 2 2018/2019	CONTRACT UNIT PRICE	FALL 2018 DELIVERY (50 TONS)	EARLY 2019 DELIVERY (1000 TONS)
Compass Minerals	\$49.23	\$2,461.50	\$49,230.00
Beelman Logistics	\$10.75	\$537.50	\$10,750.00
TOTAL COST		\$2,999.00	\$59,980.00

There is 5,001 tons of salt remaining in the dome from this past winter. The fall 2018 delivery of 50 tons from the co-op will re-fill the dome to capacity after projected precipitation for the end of 2018.

Table 3 summarizes the salt costs for the fall 2018 purchase/delivery.

TABLE 3 2018 SALT COSTS	Fall 2018 Cost
APWA Co-op	\$2,999.00
REMANING BUDGET	\$64,560.70

SUMBITTED BY: JIM LINK
SUPERINTENDENT OF STREETS

DATE: SEPTEMBER 10th, 2018