



March 29, 2019

Mike Hanson
Account Executive
The Daniel and Henry Company
1001 Highlands Plaza Drive, West, Suite 500
St. Louis, MO 63110

Re: City of Ballwin – June 1, 2019 Dental Renewal

Dear Mike,

Delta Dental is pleased to submit our renewal package for the City of Ballwin’s Dental Plan. We have been pleased to partner in providing this strong dental program to their employees and look forward to continuing to provide outstanding customer service and claims management for the members.

The group’s anniversary date with Delta Dental is June 1, 2019. To assist you with their renewal, I have included a summary of the current rates along with the renewal rates for your review and consideration. These rates are guaranteed for 24 months and will renew again on June 1, 2021.

	<u>Current Rates</u>	<u>Renewal Rates</u>	<u>Enrollment</u>
Employee	\$33.78	\$33.78	56
Employee Plus One	\$68.22	\$68.22	30
Family	\$125.16	\$125.16	42

If you have any questions or need additional information, please do not hesitate to contact me directly. Thank you for your continued partnership with Delta Dental.

Sincerely,

Angie Taylor
Account Manager