

CONSENT ITEM

RE: City Hall Furniture

DEPARTMENT: Administration

PROGRAM: Finance

RECOMMENDATION: Staff recommends acceptance of the proposal from Modern Business Interiors utilizing pricing from the National Intergovernmental Purchasing Alliance (National IPA), which is a cooperative purchasing program.

EXPLANATION: Modern Business Interiors (MBI) is one of several furniture vendors that partner with Chiodini, the architect for the new city hall project. Staff met with each of the vendors and toured their showrooms. MBI was selected for their excellent customer service and an ownership presence in Ballwin.

The furniture will be purchased from the National IPA contract, which is a competitively bid cooperative purchasing contract that mirrors the Federal GSA schedule (the deepest, most aggressive pricing available) by leveraging the buying power of tens of thousands of public agencies, non-profit organizations and educational institutions. The contracts available through the National IPA cooperative are competitively solicited and publicly awarded by a lead agency (government entity/educational institution), using a competitive solicitation process consistent with applicable procurement laws and regulations.

MBI's furniture proposal includes cost of delivery and professional installation by union laborers. Furniture includes demountable office walls, office and conference room furniture, workstations, indoor and outdoor seating, tables, lectern, chairs and chair carts for the aldermanic chambers, and filing systems. The total amount of the proposal is \$279,938.17. The amount budgeted for furniture for the new city hall is \$280,000.

SUBMITTED BY: Denise Keller

DATE: 1/10/19