



Consent Item

RE: CO-OPERATIVE SALT PURCHASE

DEPARTMENT: PUBLIC WORKS

PROGRAM: SNOW & ICE CONTROL 2021/2022

RECOMMENDATION: We recommend awarding the contract for 1400 tons of salt for late 2021 delivery and an additional 500 tons for early 2022 delivery to Compass Minerals and Beelman Logistics based on the unit prices in Table 1.

TABLE 1	SERVICE PROVIDED	CONTRACT UNIT PRICE
Compass Minerals	Furnishing Salt	\$51.39
Beelman Logistics	Hauling	\$11.50
COMBINED UNIT PRICE		\$62.89

EXPLANATION: The City of Chesterfield coordinates the purchase and delivery of deicing salt for 49 cities and eight school districts that are members of the St. Louis APWA Salt Co-operative (Co-op). The salt supplier (Compass Mineral) has agreed to extend the 2021 price of \$51.39 per ton for the 2021/2022 season. The hauler (Beelman Logistics LLC) had a slight increase from \$10.27 to \$11.50 per ton.

TABLE 2 2021/2022	CONTRACT UNIT PRICE	FALL 2021 DELIVERY (1400 TONS)	EARLY 2022 DELIVERY (500 TONS)
Compass Minerals	\$51.39	\$71,946.00	\$25,695.00
Beelman Logistics	\$11.50	\$16,100.00	\$5,750.00
TOTAL COST		\$88,046.00	\$31,445.00

There is approximately 4,400 tons of salt remaining in the dome from this past winter. The fall 2021 delivery of 1400 tons from the co-op will re-fill the dome to capacity after projected precipitation for the end of 2021.

The early 2022 purchase/delivery of 500 tons will be in the 2022 budget. We are required by the co-op to place the spring 2022 order by August 18th of 2021.



UPDATED - Salt Conveyor & Brine Tank

Department/Program: Public Works/ Snow and Ice Control

Recommendation: The Board authorized the City Administrator to approve repairs for the salt conveyor and purchase a new Calcium chloride tank not to exceed \$50,000. We would like to board to approve the City administrator to spend the additional \$1,313.60

TABLE 3	ESTIMATED COSTS	LOWEST BID
Conveyor repairs	\$32,918.64	\$36,118.64
Calcium Tank	\$13,000	\$15,194.96
COMBINED PRICES		\$51,313.60

Explanation: The current budget for salt is \$190,000 with \$140,051.44 remaining from the spring salt delivery. The conveyor repairs are \$36,118.64 and the Calcium chloride tank is \$15,194.96. We have needed repairs on the conveyor for some time and this would be a good year to make these repairs due to the light winter in 2020.

TABLE 4	TOTAL COSTS	BUDGET
Conveyor repairs/Tank	\$51,313.60	
Salt Purchase	\$88,046.00	
Total \$139,359.60		\$140,051.44



SUBMITTED BY: JIM LINK
DATE: JULY 12, 2021