



## Parks & Recreation

# Memo

To: Robert Kuntz, City Administrator

From: Linda Bruer, Director of Parks and Recreation

Date: March 13, 2014

RE: Pointe Cable TV Service

---

As you know Charter Communications provides cable TV service to The Pointe and they are converting our service to digital on April 8, 2014. With that process there comes some added unbudgeted expense; therefore staff solicited proposals from Charter, AT &T U-Verse, as well as Direct TV. The city currently pays \$65 per month for Charter cable and \$96 per month to Charter for the Wi-Fi connection at The Pointe. The facility has a total of 18 televisions.

Based on an analysis of service offered by each provider as well as applicable fees, staff is recommending award of a 60 month contract to the lowest and best bidder Charter Communications to provide digital cable television service at a rate of \$180 per month plus a one-time installation fee of \$5,415.

If you have any questions, please let me know.

## Pointe Cable TV Provider Comparison

Provider	Upfront Cost	12 mo. cont./monthly rate	24 mo. cont./monthly rate	36 mo. cont./monthly rate	60 mo. cont./monthly rate	Channels	Comment
Charter1	\$5,415	n/a	n/a	See below	\$180* \$276**	30	*TV only **TV + WI-FI
Charter2	\$0	n/a	n/a	See below	\$360* \$456**	30	"
Charter3	\$3,486	n/a	n/a	\$360* \$456**	n/a	30	"
Charter4	\$6,575	n/a	n/a	\$180* \$276**	n/a	30	"
Direct TV	\$6,066	n/a	n/a	\$188* \$284**	n/a	23 channels on equip. mounted tv's. 145 on all others	*TV only ** TV service from Direct TV plus cost of WI-FI through Charter
U-Verse	\$0	\$269	n/a	n/a	n/a	150	Only 12 tv's can be on different channels at one time-would not be well received by guests