

CONSENT ITEM

RE: Ballwin Days Fireworks Proposals

DEPARTMENT: Parks and Recreation

PROGRAM: Ballwin Days

RECOMMENDATION: Staff and Ballwin Days Committee Chairs recommend award for provision of fireworks displays at Ballwin Days on Friday, May 31 and Saturday, June 1, 2013 to the lowest and best proposal submitted by Liberty Pyrotechnics of Joplin, MO for the total sum of \$8,000.00. \$10,000 was budgeted for this expense in the 2013 operating budget.

EXPLANATION:

Request for Proposals asked potential vendors to specify shells and show length for two shows at the 2013 Ballwin Days Festival, not to exceed \$10,000 total. Sealed proposals were due at 10:00 a.m. on March 27, 2013. Three proposals were turned in on time with one from Gateway Fireworks turned in 15 minutes late. That proposal was not opened. Below is a breakdown of shell count by vendor with estimated length of show and cost per show. The City of Joplin and the City of Jackson, MO were contacted for a reference and the Missouri Attorney General's Office was contacted with regard to any complaints. References checked out and no complaints filed with Attorney General's office.

Vendor	2" shells	2.5" shells	3" shells	Total shots/show	Length	Music charge	Price
Zambelli	300	420	40	760 total shots	8-12 minutes	No extra	\$5,000/show
J & M Displays*		320	286	606 total shots	15 minutes	No extra	\$5,000/show
Liberty Pyrotechnics		384	620	1,004 total shots	14 minutes	No extra	\$4,000/show

SUBMITTED BY: Linda Bruer, Director of Parks and Recreation

DATE: April 1, 2013