

CONSENT ITEM

RE: GOLF COURSE CHEMICAL BIDS

DEPARTMENT: PARKS AND RECREATION

PROGRAM: GOLF COURSE

RECOMMENDATION: Award purchase to lowest unit priced vendor that meets specifications on an as needed basis; based on weather and playing conditions.

EXPLANATION: A Request for Proposal was prepared by Golf Course Superintendent Crocker to seek pricing for the purchase of fertilizers, fungicides, herbicides, and miscellaneous chemicals to be used during the upcoming season. The RFP was advertised on the city website, in the St. Louis Business Journal and sent to several local providers of golf course chemicals. On February 20, 2014, six sealed bids were received and opened at the Ballwin Government Center.

A total of \$40,865 is budgeted for the purchase of chemicals this year; \$9,000-fertilizers, \$17,000-fungicides, \$14,865-insecticides/herbicides. Attached is a spreadsheet of the bid results. As in the past, not all products on the spreadsheet will be used. Weather conditions will dictate which chemicals will be needed as well as in what quantities. Also, as in the past, fertilizer prices are only good for 30 days. Regardless, staff recommends purchase of chemicals from the lowest unit based bidder in each category.

If you have any questions, please let me know.

SUBMITTED BY: LINDA A. BRUER, CPRP
DIRECTOR OF PARKS AND RECREATION

DATE: FEBRUARY 26, 2014

Ballwin Golf Course Fertilizer Bid Comparison Chart (Budget Code 010441212020) (Budgeted Amount \$9,000)						
Product	Company Name and Price					
	Supreme Turf	Green Resource	Helena	Agrologics	GreensPro	John Deere Landscapes
Milorganite 6-2-0 Fairway Grade	no bid	no bid	\$10.00	\$22.00	no bid	\$12.93
Milorganite 6-2-0 Greens Grade	no bid	no bid	\$10.75	\$12.00	no bid	\$12.11
18-0-18 50% SCU/ 4% Fe	no bid	no bid	\$17.10	no bid	no bid	\$21.20
5-5-30 All Mineral	no bid	no bid	\$21.55	no bid	no bid	\$18.26
12-0-18 All Ammonical Greens Grade	no bid	no bid	no bid	no bid	no bid	\$24.25
16-24-12 20% SCU	no bid	no bid	\$17.57	no bid	no bid	\$16.13
18-24-12	no bid	no bid	\$19.36	no bid	no bid	\$18.34
29-0-11 30% MESA	no bid	no bid	\$19.11	no bid	no bid	\$19.83
18-3-6	no bid	no bid	\$8.50	\$26.00	no bid	\$19.16
0-0-25	no bid	no bid	\$22.00	\$22.00	no bid	\$14.66
8-8-16 Liquid	no bid	no bid	no bid	no bid	no bid	\$21.27
12-0-12	no bid	no bid	\$11.00	no bid	no bid	\$15.02
14-2-14 Liquid Coron+ Micro pack	no bid	no bid	\$18.00	no bid	no bid	no bid
Brexil LPCA Chelated Micro Package	no bid	no bid	\$9.00	no bid	no bid	\$15.05
15-0-0 6% Fe Ele-Max Turf Nectar AC	no bid	no bid	\$10.00	\$11.00	no bid	\$11.83
Woodace 14-14-14	no bid	no bid	\$31.96	no bid	no bid	\$27.00
Gypsum (greens grade)	no bid	no bid	\$10.98	no bid	no bid	\$14.00
Limestone (greens grade)	no bid	no bid	\$10.00	no bid	no bid	\$7.00
Magnesium Sulfate	no bid	no bid	no bid	no bid	no bid	\$27.00
20-20-20	no bid	no bid	\$1.50	no bid	no bid	\$1.92
32-16-32	no bid	no bid	no bid	no bid	no bid	\$1.89
32-3-8	no bid	no bid	\$16.70	\$18.00	no bid	\$24.50

*Agency Priced

You will see an asterisk next to some of the chemical names. That means the products are agency priced. The Company that distributes the product sets the selling price and the distributors cannot deviate from that price. All figures are in dollars and cents. All products are broken down in to pounds, gallons, ounces and packages.

Not all the products listed will be used. Depending on weather conditions, some products may be used more than others.

Ballwin Golf Course Herbicides Bid Comparison Chart (Budget Code 010441212018) (Budgeted Amount \$14,865)						
Herbicide Product	Company Name and Price					
	Supreme Turf	Green Resource	Helena	Agrologics	GreensPro	John Deere Landscapes
Acclaim	\$1,296.00	\$575.00	\$499.00	\$550.00	\$581.25	\$676.65
Battleship	no bid	no bid	\$49.00	no bid	\$85.40	\$30.32
Barricade Liquid*	\$142.00	\$142.00	\$137.00	no bid	\$137.00	\$142.00
Prodiamine (generic)	\$70.00	\$107.20	\$110.00	\$14.00	\$102.00	\$14.89
Bensumec	\$285.00	\$118.00	\$107.00	\$550.00	\$124.00	\$126.14
Copper Sulfate	no bid	\$4.80	\$2.00	\$2.30	\$33.80	\$4.57
Dismiss	\$650.00	\$343.75	\$574.47	\$312.50	\$675.00	\$12.61
Fusilade	\$70.00	\$73.34	\$60.67	\$50.00	\$81.00	\$82.10
Katana	\$750.00	\$188.00	\$165.00	no bid	\$196.66	\$214.63
Milorganite w/Barricade	no bid	no bid	\$18.36	no bid	no bid	no bid
Pennant	\$200.00	\$213.79	\$173.11	no bid	\$220.00	\$239.30
Revolver*	\$540.00	\$198.62	\$212.77	\$240.00	\$6.21	\$6.21
Ronstar Sprayable	\$400.00	\$160.00	\$160.00	no bid	\$160.00	\$160.00
Ronstar 5-0-20	\$44.00	no bid	\$39.22	no bid	\$43.00	\$42.84
Round up	\$75.00	\$46.70	\$58.00	no bid	\$44.00	\$20.74
Honcho Plus(generic)	no bid	\$22.00	\$20.00	no bid	\$25.60	no bid
Sedge-Hammer	no bid	\$99.50	\$75.00	no bid	no bid	\$82.63
Prosedge(generic)	\$85.00	\$88.00	\$69.00	\$80.00	\$71.43	no bid
Snapshot	\$90.00	\$1.65	\$82.50	\$75.00	\$86.00	\$1.64
Hardball	\$80.00	no bid	\$30.00	no bid	no bid	no bid
Speedzone	\$170.00	\$78.00	\$64.26	no bid	\$80.53	\$87.90
Tupersan	\$100.00	\$30.00	\$30.00	\$33.75	\$28.75	\$32.63
Turfion Ester	\$340.00	\$88.00	\$128.00	\$100.00	\$105.80	\$158.13
0-0-7 + .15% Dimension	no bid	no bid	\$16.82	no bid	\$18.42	\$24.25
17-0-3 + .22% Dimension	no bid	no bid	\$20.60	no bid	\$23.00	\$24.36

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Ballwin Golf Course Fungicide Bid Comparison Chart (Budget Code 010441212019) (Budgeted Amount \$17,000)

Product	Company Name and Price					
	Supreme Turf	Green Resource	Helena	Agrologics	GreensPro	John Deere Landscapes
Banner Maxx*	\$214.00	\$214.00	\$214.00	no bid	\$214.00	\$214.00
Propiconazole(generic)	no bid	\$84.98	\$79.00	\$92.00	\$80.00	\$169.50
Banol	\$925.00	\$430.00	\$370.00	no bid	\$370.00	\$447.99
Proplant(generic)	no bid	\$348.00	\$340.00	no bid	no bid	no bid
Bayleton*	\$1,500.00	\$598.00	\$127.50	no bid	\$693.00	\$600.00
Daconil Zn *	\$117.50	\$47.00	\$47.00	no bid	\$47.00	\$47.00
Daconil Action	\$180.00	\$72.00	\$72.00	no bid	\$72.00	\$72.00
Disarm	no bid	\$2,080.00	\$1,040.00	\$260.00	\$2,000.00	\$2,080.00
Endorse	\$630.00	\$609.12	\$609.12	no bid	\$20.45	\$20.78
Insignia*	\$1,470.10	\$378.00	\$1,470.10	\$176.90	\$199.37	\$12.90
Instrata*	\$395.00	\$158.00	\$158.00	no bid	\$158.00	\$158.00
Chipco 26GT	\$325.00	\$148.00	\$122.14	no bid	\$146.56	\$160.58
Iprodione(generic)	\$160.00	\$71.20	\$44.80	\$275.00	\$53.00	\$58.30
Medallion	\$540.00	\$540.00	\$540.00	no bid	\$540.00	\$540.00
Prostar	\$185.00	\$64.17	\$54.32	no bid	\$65.19	\$71.66
Spectro 90	\$240.00	\$11.25	\$11.00	no bid	\$13.60	no bid
Tartan*	\$2,200.00	\$440.00	\$1,100.00	no bid	\$440.00	\$440.00
Thiophanate-methly	\$250.00	\$82.00	\$85.00	\$365.00	\$93.50	\$86.86
Triton*	\$637.50	\$637.00	no bid	no bid	\$637.50	\$637.50
Subdue Maxx*	\$510.00	\$510.00	\$510.00	no bid	\$510.00	\$510.00
Mefenoxam (generic)	no bid	\$398.00	\$375.00	\$450.00	\$460.00	\$472.93
Vinclozolin*	no bid	\$33.75	\$1,018.09	no bid	\$30.15	\$39.29
Cutlass*	no bid	\$127.00	\$60.00	no bid	\$127.00	\$439.34
Proxy	\$120.00	\$48.00	\$38.95	\$185.00	\$46.40	\$40.40
Primo*	\$283.00	\$283.00	\$283.00	no bid	\$283.00	\$283.00
Podium (generic)	no bid	\$175.00	\$155.00	\$195.00	\$160.00	\$199.00
Trimmit	\$995.00	\$430.00	\$430.00	no bid	\$430.00	\$430.00
Pacllobutrazole(generic)	no bid	\$280.00	\$245.00	\$235.00	\$250.00	\$325.00
Legacy*	no bid	\$380.00	\$280.00	no bid	\$380.00	\$380.00
Zerotol	no bid	\$54.20	\$105.00	no bid	no bid	\$47.45
Quanta	no bid	no bid	\$50.00	\$70.00	\$27.50	no bid
Briskway	\$1,290.00	\$1,290.00	\$1,290.00	no bid	\$1,290.00	\$1,290.00
Tourmey	\$131.84	\$131.84	\$131.84	\$131.84	\$131.84	\$131.84

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Ballwin Golf Course Insecticide Bid Comparison Chart						
Insecticide Product	Company Name and Price					
	Supreme Turf	Green Resource	Helena	Agrologics	GreensPro	John Deere Landscapes
Acelepryn	\$910.00	\$910.00	\$910.00	no bid	\$910.00	\$910.00
Horticultural Oil	no bid	no bid	\$11.50	no bid	no bid	\$15.64
Meridian*	\$400.00	\$126.00	\$4.89	no bid	\$109.50	\$111.32
Sevin	\$125.00	\$43.60	no bid	no bid	\$59.20	\$47.50
Carbaryl (generic)	no bid	\$48.00	\$44.00	no bid	no bid	no bid
Safari	no bid	\$86.50	\$115.00	\$90.00	\$128.33	\$140.41
Talstar	\$80.00	no bid	\$40.00	\$60.00	\$56.00	\$60.53
Bifenthrin Prp(generic)	no bid	\$38.85	\$39.00	no bid	\$41.00	\$56.37
0-0-7 + .2% Merit	\$24.00	no bid	\$17.41	no bid	\$18.81	\$19.75
imidacloprid (generic)	\$30.00	no bid	\$65.00	\$18.50	\$57.00	\$75.60
Miscellaneous Product						
	Supreme Turf	Green Resource	Helena	Agrologics	GreensPro	John Deere Landscapes
Request (Buffering Agent)	no bid	no bid	\$25.00	\$60.00	\$29.75	\$44.49
Induce (Sticker)	no bid	\$19.80	\$22.00	\$25.00	\$45.50	\$28.09
Reservoir	\$50.00	\$3.17	\$1.60	no bid	\$2.28	\$2.91
Humic Acid - 14%	no bid	\$25.00	\$17.50	\$15.00	\$57.40	\$19.47
Focus	no bid	\$37.50	no bid	no bid	\$41.27	\$46.28
Spray Indicator	no bid	\$37.37	\$26.50	\$25.00	\$24.00	\$29.25
Lake Colorant	\$80.00	\$68.06	\$287.64	no bid	\$2.06	\$191.52
Long Term Wetting Agent	\$350.00	\$65.00	\$62.00	\$60.00	\$82.80	\$55.81

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