

# CONSENT ITEM

**RE:** ONE-TON TRUCK REPLACEMENTS

**DEPARTMENT:** PUBLIC WORKS

**PROGRAM:** SUPPORT SERVICES

**RECOMMENDATION:** We recommend rejecting the low bid submitted by Republic Ford and purchase 2 one-ton trucks with snowplow from the second low bid, Joe Machens Ford in Columbia, MO. at a total cost of \$127,376. We also recommend selling the old trucks on GovDeals.com.

**EXPLANATION:** At the February 22, 2106 the Board of Aldermen reappropriated \$130, 000 for the replacement of two severely deteriorated one-ton trucks.

The State bids for one-ton trucks with new snowplows are noted below. State bid does not accept vehicles for trade-in. These new trucks will replace two (2) one-ton trucks with 65,445 (Unit #2103) and 100,767 (Unit #2106) miles. These old trucks require a minimum of \$16,600 in repair costs.

Vendor	Model	Truck Unit Price	Dump Bed	Total Cost
Republic Ford (SW of Springfield, MO)	Ford F-550	\$58,108.00	Bus Andrews	\$125,626
Joe Machens Ford (Columbia, MO)	Ford F-550	\$59,107.00	Knapheide	\$127,624
Joe Machens Ford (Jefferson City, MO)	Ford F-550	\$59,339.00	Knapheide	\$128,088
Dave Sinclair Ford (St. Louis)	Ford F-550	\$59,359.00	Knapheide	\$128,128
Blue Springs Ford (Blue Springs, MO)	Ford F-550	\$59,363.00	Knapheide	\$128,136
Shawnee Mission Ford (Shawnee Mission, KS)	Ford F-550	\$59,415.00	Knapheide	\$128,240
Lou Fusz Ford (St. Louis)	Ford F-550	\$59,963.00	Knapheide	\$129,336
Broadway Ford (St. Louis)	Ford F-550	\$60,224.00	Knapheide	\$129,858
Broadway Ford (St. Louis)	Ford F-550	\$62,502.00	Kranz	\$134,414
Lou Fusz Dodge (St. Louis)	Ram 5500	\$62,882.00	Knapheide	\$135,174
Midway Ford Truck Center (Kansas City)	Ford F-550	\$63,377.00	Knapheide	\$136,164
Lou Fusz Ford (St. Louis)	Ford F-550	\$63,416.43	Riechers	\$136,243
Capitol Chrysler Dodge Jeep Ram (Jefferson City, MO)	Ram 5500	\$63,436.00	Knapheide	\$136,282
Lou Fusz Dodge (St. Louis)	Ram 5500	\$66,226.43	Riechers	\$141,863

The low bidder, Republic Ford, is located in Republic, MO (southwest of Springfield). They are offering a Bus Andrews dump bed and hydraulics. Servicing the hydraulics and dump bed is not available locally. The second low bidder is offering a Knapheide Truck Equipment Centers dump bed with a service center in St. Peters.

**SUBMITTED BY:** Gary R. Kramer, P.E. City Engineer/Director of Public Works

**DATE:** March 4, 2016