



BALLWIN POLICE DEPARTMENT

MEMORANDUM

Date: February 7, 2017

To: Eric Hanson, City Administrator

From: Chief Kevin B. Scott

Subject: Panasonic Toughbook Mobile Data Terminals

Mr. Hanson,

As you are aware, the Police Department has been transitioning the older Data 911 car computers out of the fleet and installing the Panasonic Toughbooks as a replacement, which offer more versatility and enhanced processing capability. As I have pointed out, the Data 911 is an interesting configuration, in that the primary system components are housed in the trunk, with only the monitor and keyboard in the cabin. These are older systems that are becoming taxed with all of the processing mandates of our operation. With the current configuration, repair necessitates taking a vehicle out of service.

We had 17 total computers to replace when we started this project. As a summary of our four year transition, we budgeted and have acquired 9 Panasonics total, 5 in 2016 and an additional 4, which were approved by the Board on 01/24/2017. In addition, our plan was to budget for the replacement of the remaining 8 computers over the course of years 2018 and 2019. This being said, our effort to fully implement E-Citation has stalled with all eight of the remaining Data 911 systems, as there is a compatibility problem with the newly acquired E-Citation printers. This problem does not exist in vehicles that are running the new Panasonic Toughbooks.

To address the Department's current in-car issues as it relates to processing and E-Citation printing, there is a need to expedite the transition to the Panasonic Toughbooks. I am proposing that we immediately acquire 4 additional Panasonic Toughbooks and vehicle mounts. This will bring the total number of Panasonics to 13, allowing us to equip all the primary sector and supervisory vehicles. As this is not a budgeted expenditure, I am seeking Board approval to utilize Drug Asset Forfeiture Funds for this procurement. The remaining 4 Data 911 computers will be budgeted for replacement in fiscal 2018.

A breakdown of the proposed purchase is as follows:

- Purchase 4 Panasonic Toughbooks and the Protection Plus, 3 Year Accidental Damage Warranty from World Wide Technologies, the Missouri State Contract vendor (SOM-PVC-ST C211034001 Expiration Date: 03/31/2017). Total: \$14,830.40

- Purchase 4 vehicle mounts and base plates from Microman Industries (Price Quotation Form attached), the low bidder for a total of \$2,593.01.

The total project cost: \$17,423.41

I greatly appreciate your consideration in this matter. If you have additional questions, please do not hesitate to contact me.

Respectfully,

A handwritten signature in black ink, appearing to read "Kevin B. Scott", with a long horizontal flourish extending to the right.

Kevin B. Scott
Chief of Police

Cc: Captain John Bergfeld, Assistant Chief of Police
Paula Reeds, Information Technology



World Wide Technology, Inc.

Sales Quotation	Submitted By	Submitted To
Quote Number: 4350061.1 Customer: City of Ballwin, MO Quote Date: 02/07/2017 Contract: SOM - PVC - ST C211034001 Exp. Date: 03/31/2017	Divjak, Jay P: (314) 569-7786 Jay.Divjak@wwt.com	Keith Koester P: 636 227-8580 kkoester@ballwin.mo.us

Line	Mfr Part # Mfr Name	Lead Time	Qty	Cust Price	Ext Price
1	CF-3110451KM PANASONIC	Call	4	\$3,473.60	\$13,894.40
Description: Panasonic Win7 (Win10 Pro COA), Intel Core i5-5300U 2.30GHz, vPro, 13.1" XGA Touch, 4GB, 500GB(7200rpm), Intel WiFi a/b/g/n/ac, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No DVD Drive, Toughbook Preferred. **Including Kingston 4GB part# KCP3L16SS8/4 and Service for Panasonic Toughbook or Toughpad install ram and change OS to 64 Bit**					
2	CF-SVCLTNF3Y PANASONIC	Call	4	\$234.00	\$936.00
Description: Panasonic Toughbook Protection Plus, 3 Year Accidental Damage Warranty					

Totals

Product Total	\$14,830.40
Maintenance Total	\$0.00
Customer Total	\$14,830.40
Estimated Shipping	\$0.00
Estimated Tax	\$0.00
Total Price:	\$14,830.40

This quote is WWT Confidential Information.

Seller provides all products and original manufacturer services to Buyer only in accordance with any applicable original manufacturer terms and conditions within the applicable end user license agreement, terms of service, or similar legal instrument.

Unless expressly stated herein, price quotes are valid for 30 days and are subject to change thereafter.

Unless expressly stated herein, prices do not include, and Buyer is responsible for, any and all taxes, handling, shipping, transportation, duties or other charges or fees relating to the sale and delivery of products.

Products may only be returned in accordance with the original manufacturer's RMA policy.

Items returned after 30 days of receipt may not be returnable due to vendor restrictions.

All delivery dates are approximate and not guaranteed.

Products will be shipped in accordance with FCA WWT's shipping point (Incoterms 2010), unless otherwise stated herein or agreed to by both parties in writing in a contract.

Title and risk of loss will transfer to Buyer at WWT's shipping point.

Payment terms are net 30, unless otherwise agreed to by both parties in writing.

All products and services are provided to Buyer in accordance with Seller's terms of sale at <https://www.wwt.com/TermsAndConditions/TermsAndConditions.doc>; provided that, if Buyer has a master agreement in place with WWT, the master agreement will apply in lieu thereof.

Within the 30 day quote validity period WWT reserves the right to revise the quote due to exchange rate fluctuations.

CITY OF BALLWIN
INFORMAL PRICE QUOTATION

VENDOR # *	ITEM DESCRIPTION	UNIT COST	QUANTITY	TOTAL COST	NET COST	DELIVERY DATE
1	TA-2505-UNIB Mount ALT-103 base plate	\$426.43 \$191.54	4 4	\$1705.72 \$766.16	\$2593.01	TBD
2	" "	\$472.22 \$211.50	4 4	\$1896.88 \$846.00	\$2902.88	TBD
3	" "	\$498.42 \$231.34	4 4	\$1993.68 \$925.35	\$3039.03	TBD
4	" "	\$516.77 \$331.58	4 4	\$2067.08 \$1326.32	\$3518.40	TBD
5						
6						
BUDGETED AMOUNT:						<i>Not Budgeted</i>

* Vendors listed below

Recommended Vendor: 1

DATE: 02/07/2017

Signature of Department Head

If item is between \$1,000 and \$7,500:

Selected Vendor: Microman Industries

Signature of City Administrator

PURCHASE ORDER #

DATE:

- Vendors:
- #1. Microman Industries 912 N Seminole Ct
Independence, MO 64056 816-985-8027
 - #2. CAPFLEET Up Fitters 6208 Lindsey Rd.
Little Rock, AR 72202
 - #3. TCS Up Fitting 405 N Cleveland Ave.
Wichita, KS 67214 316-448-0402
 - #4. Fleet Safety Equip. 2188 Spicer Cv.
Memphis, TN 38134
 - #5.
 - #6.

Quote



Date: 01/25/2017
Quote No.: 20172002

MicroMan Industries LLC
912 N Seminole Ct
Independence, Mo 64056
816-985-8027
www.micromanindustries.com
sales@micromanindustries.com

Bill To: *Craig Sargent*
Ballwin Police Department
300 Park Dr
Ballwin, Mo 63011

Ship To:
300 Park Dr
Ballwin, Mo 63011

Qty	Item	Description	Unit Price	Total
4	TA-2505-UNIB	HiNT Twin Arm Laptop Mount w/ 2015 Ford Interceptor Sedan Base	\$426.43	\$1,705.72
4	ALT-103	HiNT Adjustable Laptop Tray, Large Rugged	\$191.54	\$766.16
1	Freight	Shipping & Freight Costs for Heavy Items, Drop shipped from HiNT (four boxes, 128 pounds)	\$121.13	\$121.13

Total \$2,593.01

Pricing is good for 30 days.

Thank you for your business.



CAP FLEET UPFITTERS

CAP Fleet Upfitters, LLC
6208 Lindsey Road
Little Rock, AR 72202

Quote

Date 01/25/2017
Quote # CAPQ22657

Name / Address
Ballwin Missouri Police
None
, AR

Employee : Cody Craig
Email : ccraig@capfleetupfitters.com
Make :
Model :
Year :

Part #	Qty	Description	Unit Price	Total
TA-2505-UNIB	4	HINT MOUNT TA-2505-UNIB	\$ 474.22	\$ 1,896.88
ALT-103	4	HINT ALT-103	\$ 211.50	\$ 846.00
SHIP	4	SHIPPING & HANDLING 36LBS EACH.	\$ 40.00	\$ 160.00

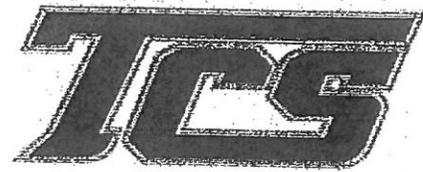
This quote is good for 30 days from date of quote.

Total \$ 2,902.88

WWW.CAPFLEETUPFITTERS.COM

TCS UPFITTING A DIVISION OF TRAFFIC CONTROL SERVICES, INC.

405 N. CLEVELAND AVE.
 WICHITA, KS 67214
 316-448-0402 - FAX 316-448-0402
www.tcs-ks.com



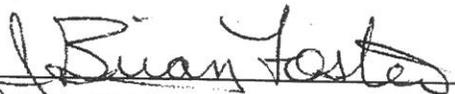
"QUOTE"

QUOTE DATE: 1/30/2017 YEAR: 0 ESTIMATOR
 AGENCY: BALLWIN, MO POLICE DEPARTMENT MAKE: 0 BRIAN
 ATTN: KEVIN BUSHERY MODEL: 0
 EMAIL: 0 CELL #: .
 UNIT: 0

Quantity	Item Description	Units	Units Bid	Bid Amount
4	TWIN ARM SYSTEM WITH G.R.I.P.	EA	498.42	\$1,993.68
4	ADJUSTABLE LAPTOP TRAY	EA	231.34	\$925.35

FREIGHT INCLUDED
 DROPPED SHIPPED TO YOUR LOCATION

MATERIAL TOTAL \$2,919.03
 LABOR \$0.00
 FREIGHT \$120.00
 QUOTE TOTAL \$3,039.03


 Authorized Signature

IF ALL IS AGREED, PLEASE SIGN BELOW AND FAX QUOTE BACK TO US AT 316-448-0404

 Contractor Authorized Signature



Fleet Safety Equipment, Inc.

2188 Spicer Cv.
 Memphis, TN 38134

Quote

Date	Estimate #
1/25/2017	17171

Name / Address
Ballwin Police Department 300 Park Drive Ballwin, MO 63011

P.O. No.	Terms	Rep	Project
	NET 30	INTSG	

Qty	Item	Description	Your Cost	Total
4	TA-2505-UNIB	TWIN ARM SYSTEM W/G.R.I.P TILT/SWIVEL AND TELESCOPIC POST WITH UNDER THE SEAT BASE	516.77	2,067.08
4	ALT-103	ADJUSTABLE LAPTOP TRAY WITH SIDE LOCK FOR LARGE RUGGED LAPTOPS	331.58	1,326.32
1	*S & H - D1	Shipping and Handling	125.00	125.00

This Quote is Good for 30 Days			Subtotal	\$3,518.40
			Sales Tax (9.25%)	\$0.00
			Total	\$3,518.40
Phone #	Fax #	E-mail	Web Site	
800-847-8762	901-377-5633	ben@fleetsafety.com	www.fleetsafety.com	