

CONSENT ITEM

RE: Internet Services for City Internet Access

DEPARTMENT: Administration

PROGRAM: Information Technology

RECOMMENDATION: Accept 3-year contract pricing as proposed by WorldNet for ACC and Charter fiber. Fiber services will replace the existing services from Windstream T-1 and Charter Coax. Proposed monthly expense: ACC fiber (\$842/month using AT&T Network - 100mb) and Charter fiber (\$399/month - 25mb).

EXPLANATION: The 2018 Information Services budget included **\$19,000** for Internet Services. Recommended fiber pricing from the two vendors will be \$1,241.00/month (excluding any surcharges) or **\$14,892** annually. Two separate vendor connections are required in order to provide sufficient service redundancy for this critical function.

Fiber technology offers faster, dedicated bandwidth with increased reliability and upgradeability over the current products (T-1, Coax).

Recently, AT&T and Charter installed their fiber services in the Ballwin Police Department for the NG-911 project. This is an opportunity to relocate City internet services and equipment to the PD and take advantage of the fiber offering. Relocating services and equipment now, will minimize internet interruptions during the new City Hall transition. It will also prepare the foundation for the G-Suite for Business implementation. This proposed fiber could also provide the PD with a backup connection to REJIS replacing the current Verizon solution.

Pricing obtained through WorldNet. WorldNet is an authorized agent providing pricing identical to originating vendor. WorldNet is our current agent for voice and data (see attached pricing sheet).

SUBMITTED BY: Paula Reeds

DATE: 03/14/2018



WORLDNET

5415 Arsenal St
St. Louis, MO 63139

(314) 646-8444 [Main](#)
(866) 532-7653 [Toll-Free](#)

City of Ballwin

300 Park Drive
Ballwin, MO, 63011
636-227-9636





Internet Options

| Description | Qty | Rate Per Line/Min | Amount Billed |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-------------------|--------------------|
| Carrier 1 - Option 1 Spectrum (3 year terms) 25mg FIA with equipment, 5 Static IP's included <i>**\$250 NRC</i> <i>Pricing is promotional and will be confirmed with post sale survey</i> | 1 | \$ 399.00 | \$ 399.00 |
| Total | | | \$ 399.00 |
| Carrier 1 - Option 2 Spectrum (3 year terms) 100mg FIA with equipment, 5 Static IP's included <i>**\$250 NRC</i> <i>Pricing is promotional and will be confirmed with post sale survey</i> | 1 | \$ 899.00 | \$ 899.00 |
| Total | | | \$ 899.00 |
| Carrier 2 - Option 1 ACC (3 year term) 50mg fiber internet with out router <i>Pricing includes Static IP's, advise your sales contact of your needs prior to Requesting contracts</i> | 1 | \$ 662.00 | \$ 662.00 |
| Total | | | \$ 662.00 |
| Carrier 2 - Option 2 ACC (3 year term) 50mg fiber internet with router <i>Pricing includes Static IP's, advise your sales contact of your needs prior to Requesting contracts</i> | 1 | \$ 686.00 | \$ 686.00 |
| Total | | | \$ 686.00 |
| Carrier 2 - Option 3 ACC (3 year term) 100mg fiber internet with out router <i>Pricing includes Static IP's, advise your sales contact of your needs prior to Requesting contracts</i> | 1 | \$ 842.00 | \$ 842.00 |
| Total | | | \$ 842.00 |
| Carrier 2 - Option 4 ACC (3 year term) 100mg fiber internet with router <i>Pricing includes Static IP's, advise your sales contact of your needs prior to Requesting contracts</i> | 1 | \$ 868.00 | \$ 868.00 |
| Total | | | \$ 868.00 |
| Carrier 3 - Option 1 Windstream (3 year term) 100mg fiber internet with router and 16 Static IP's | 1 | \$ 1,622.86 | \$ 1,622.86 |
| Total | | | \$ 1,622.86 |
| <i>Please Note:</i> <i>Pricing is budgetary and valid for 30 days</i> <i>Fiber install is 90-120 days; less than 90 days if building is lit with fiber</i> <i>Pricing includes router and Static IP's where shown</i> | | | |



ACC Business - www.accbusiness.com

ACC Business was founded on a simple idea: provide small to mid-sized businesses first-rate telecom services with dedicated customer service, all at a competitive price.

ACC Business provides all of its customers' access to the AT&T Network, the largest, most advanced and reliable telecommunications network in the world. The AT&T Global Network is constantly enhanced, upgraded and monitored for excellence, so you'll have peace of mind knowing that all of your important calls and data will get through.

Straightforward telecommunications that small and growing businesses can rely on, that's our business. In fact, with ACC Business, customer service means access to a real person in real time. Put that together with a suite of essential data and voice services and it becomes clear why small and mid-sized businesses across the country are joining ACC Business.



Spectrum - www.business.spectrum.com

At Spectrum Business, we help businesses achieve better results by delivering reliable Internet, Ethernet, Phone and Enhancement solutions.

We offer a wide range of products — from high-quality broadband services to phone systems and top-tier digital TV and Music, that are flexible and can meet the demands of growing businesses.



Windstream - www.windstream.com

Windstream Corp. (Nasdaq: WIN) is a leading provider of advanced network communications, including cloud computing and managed services, to businesses nationwide. The company also offers broadband, phone and digital TV services to consumers primarily in rural areas. Windstream has more than \$6 billion in annual revenues and is listed on the S&P 500 index. The company's corporate headquarters is in Little Rock, Ark.