

Memo

To: Eric Hanson, City Administrator

From: Linda Bruer, Director of Parks and Recreation

Date: January 17, 2018

RE: Ceiling Mounted Volleyball Net System Purchase

Sealed bids were solicited for the provision and installation of a ceiling mounted retractable volleyball net system for The Pointe. \$17,000 was budgeted for this purchase in the 2018 operating budget.

The reason for the purchase is that it has become increasingly difficult for staff to set up the current manual volleyball standard system. The system is heavy and awkward and requires a minimum of two staff to set it up and take it down. With the increase in the popularity of Pickleball, there is a lot more time spent putting up and taking down the volleyball equipment in order to facilitate Pickleball play, in the full gym, six days a week. This is not only hard on the equipment but staff as well.

Proposals were advertised and sent to seven potential suppliers. On January 10, 2018, two bids were received as follows:

Bulte Company, Inc. St. Louis MO	\$14,795.00
Sportscon, Inc. St. Louis MO	\$16,340.00

Staff is recommending the award of purchase to the low bidder, Bulte Construction in the amount of \$14,795.00. Both companies submitted proposals that meet city specifications. Staff visited and spoke with staff at UMSL with regard to the same system installed by Bulte at their facility two years ago. The university has been pleased with the operation of the system and Bulte's response to any questions they might have. Bulte has had no wage rate or OSHA violations.

If you should have any questions or need more information with regard to the purchase, please let me know.