



BALLWIN POLICE DEPARTMENT

MEMORANDUM

Date: February 21, 2018

To: Chief Scott

Chief Scott

From: Lt. Bushery

*Seeking Board Approval on
3/12/18*

Subject: 2018 Patrol Vehicle Purchase

Sir,

The State purchasing contract for police vehicles was awarded to Lou Fusz Ford in Chesterfield, contract number CC180382003.

Base price for the 2018 Ford utility AWD Explorer is \$28,248.00. Adding in the options listed on the attachment brings the cost per unit to \$29,823.00 for a total of \$119,292.00 (4 vehicles) which is \$708.00 under the approved \$120,000.00 reflected in our 2018 budget. We are including two options that will be new this year; auto headlights and trailer hitches. We are deleting the carpeting option and going with vinyl which will be easier to maintain.

Pending Board approval, the vehicles are scheduled to be manufactured in March and delivered in April or May, 2018.

If you have any questions or need additional information, please contact me.

Respectfully,

Kevin Bushery

Lt. Kevin Bushery



Business Preferred Network
SALES SERVICE FINANCE

Lou Fusz Ford

"People All Over CHOOSE FUSZ"

Sales Quote

Date: 01/10/18

Vendor Tom Biehle
Lou Fusz Ford
#2 Caprice Dr
Chesterfield, MO 63005
(636) 532-9955

City of Ballwin

Shipping Method	
Customer Pickup	

MSHP Contract # CC180382003

Qty	Item #	Description	Job	Unit Price	Line Total
4.00	33	2018 Ford Police Interceptor SUV		\$ 28,248.00	\$ 112,992.00
4.00	40	Prep Charge		\$995.00	3,980.00
4.00	38	Chrome Center Caps		(\$60.00)	(240.00)
4.00	37	SYNC		\$295.00	1,180.00
4.00	52	Rear seat vinyl		\$0.00	-
4.00	35	Delete Carpet		(\$120.00)	(480.00)
4.00	52	Auto Headlights		\$115.00	460.00
4.00	52	Trailer Hitch		\$350.00	1,400.00
				\$ 29,823.00	
				Subtotal	\$ 119,292.00
				Sales Tax	
				Total	\$ 119,292.00



Lou Fusz Ford
 #2 Caprice Dr
 Chesterfield, MO 63005
 636-532-9955 Main Phone
 314-581-9711 Cell
tom.biehle@fusz.com

Tom Biehle
 Fleet Manager

Option Code	Line Item	Description	MO State Contract Contract# CC180382003
	33	2018 Utility Police Interceptor AWD (Inc Line Item 40 prep charge)	29,243.00
INCLUDED IN CONTRACT			
43D		Dark Car Feature – Courtesy lamp disable when any door is opened	INC
17T		Dome Lamp - Red/White in Cargo Area	INC
60A		Pre-Wiring for grille lamp, siren, and speaker	INC
51Y		Spot Lamp - driver only (Incandescent Bulb)	INC
55F		Keyless Entry Key Fob (w/o Keypad, less PATS)	INC
60R		Noise Suppression Bonds	INC
76R		Reverse Sensing	INC
86P		Front Headlamp / Police Interceptor Housing Only – Pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) – Pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights) Note: Not available with options: 66A and 67H	INC
549		Mirrors – Heated Sideview	INC
86T		□ Tail Lamp / Police Interceptor Housing Only – Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies) Note: Not available with options: 66B and 67H	INC
16C		1st and 2nd row carpet floor covering	INC
18D		Global Lock / Unlock feature (Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates overhead console liftgate unlock switch and 45-second timer. Also eliminates the blue liftgate release button if ordered with Remote Keyless)	INC
47A		Police Engine Idle feature – This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle. Allows the key to be removed from ignition while vehicle remains idling.	INC
88F		2nd Row Cloth Seats	INC
65L		Wheel Covers (18 in. Full Face Wheel Cover)	INC
Total for standard MSHP Vehicle			29,243.00

LINE ITEM OPTIONS			
99T	34	Eco Boost Engine	1,800.00
16C -	35	Delete Carpet & replace with black vinyl flooring also deletes floor mats	-120.00
17A	36	Aux Air Conditioning	610.00
53M	37	SYNC™ Basic - Voice Activated Communication System	295.00
18L-	38	Chrome Center Cap	-60.00
55B	39	BLIS® – Blind Spot Monitoring with Cross-traffic Alert	485.00
	51	\$1.50 per mile from 63005	
LINE ITEM 52 OPTIONS			
DLSP	52	Delete Std Spotlight	-\$109.00
9W	52	Rear Seat Cloth Delete (change to vinyl)	N/C
21L	52	Front Warning Auxiliary Light (Driver side – Red / Passenger side – Blue) Note: Requires 60A	\$550.00
21W	52	Forward Indicator Pocket Warning Light – Warn, Park, Turn (Driver side – Red / Passenger side – Blue) Note: Requires 60A	\$640.00
52B	52	PTU Cooler (req 99T)	2925.00
86L	52	Auto Headflamp	115.00
41H	52	Engine Block Heater	90.00
153	52	License Plate Bracket - Front	N/C
942	52	Daytime Running Lamps	45.00
51R	52	Spot Lamp - driver only (LED Bulb)	395.00
51T	52	Spot Lamp - driver only (Whelen LED Bulb)	420.00
51Z	52	Spot Lamp – Dual (driver and passenger) (Incandescent Bulb)	350.00
51S	52	Spot Lamp – Dual (driver and passenger) (LED Bulb)	620.00
51V	52	Spot Lamp – Dual (driver and passenger) (Whelen LED Bulb)	665.00
16D	52	Badge Delete (Police Interceptor Badge Only)	N/C
92G	52	Glass - Solar Tint 2nd & 3rd Row Glass -	120.00
92R	52	Solar Tint 2nd Row Only	85.00
68Z	52	Roof Rack Side Rails -	155.00
91A	52	Two-Tone Vinyl Package #1 • Roof Vinyl • RH/LH Front Doors Vinyl • RH/LH Rear-Doors Vinyl • White (YZ) Only Note: Not available with the following options: 91B, 91C, 91D, 91E, 91F, 91G, 91H, 91J	840.00
91C	52	Two-Tone Vinyl Package #3 • Roof Vinyl • RH/LH Front Doors Only Vinyl • White (YZ) Only Note: Not available with the following options: 91A, 91B, 91D, 91E, 91F, 91G, 91H, 91J	700.00
91D	52	Vinyl Word Wrap – POLICE “non-reflective” • White (YZ) lettering located on LH/RH sides of vehicle Note: Not available with the following options: 91A, 91B, 91C, 91E, 91F, 91G, 91J	795.00

91E	52	Vinyl Word Wrap – POLICE “reflective” • Black lettering located on LH/RH sides of vehicle Note: Not available with the following options: 91A, 91B, 91C, 91D, 91F, 91G, 91J	795.00
91F	52	Vinyl Word Wrap – POLICE “reflective” • White lettering located on LH/RH sides of vehicle Note: Not available with the following options: 91A, 91B, 91C, 91D, 91E, 91G, 91J	795.00
91G	52	Vinyl Word Wrap – SHERIFF “non-reflective” • White lettering located on LH/RH sides of vehicle Note: Not available with the following options: 91A, 91B, 91C, 91D, 91E, 91F, 91J	795.00
91H	52	Two-Tone Vinyl – Roof • Roof Vinyl • White Only Note: Not available with the following options: 91A, 91B, 91C	490.00
91J	52	Two-Tone Vinyl – RH/LH Front Doors • White Only Note: Not available with the following options: 91A, 91B, 91C, 91D, 91E, 91F, 91G	305.00
18X	52	100 Watt Siren/Speaker (includes bracket and pigtail)	300.00
61R	52	Remappable (4) switches on steering wheel (less Voice, Not Avail. w/ SYNC)	155.00
61S	52	Remappable (4) switches on steering wheel (with Voice, requires SYNC)	155.00
52H	52	Hidden Door Lock Plunger	140.00
52P	52	Hidden Door Lock Plunger and Rear Door Handle Inoperable	160.00
68L	52	Rear Door Handles Inoperable / Locks Operable	35.00
68G	52	Rear Door Handles Inoperable / Locks Inoperable	35.00
18W	52	Windows – Rear window power delete, operable from front driver side switches	25.00
87R	52	Rear View Camera (mirror display)	NC
	52	2nd Row Cloth Seats (incl w/ 65U)	Incl
85R	52	Rear Console Plate (Not avail w/ Interior Upgrade Pkg - 65U)	35.00
65U	52	Interior Upgrade Package – 1st and 2nd Row Carpet Floor Covering – Cloth Seats – Rear – Center Floor Console less shifter w/unique Police console finish plate – Includes Console – Top Plate – Finish 3 (incl. 2 cup holders) – Floor Mats, front and rear (carpeted) – Deletes the standard console mounting plate (85D)	390.00
59E	52	Keyed Alike – 1435x	50.00
59B	52	Keyed Alike – 1284x	50.00
59C	52	Keyed Alike – 1294x	50.00
59D	52	Keyed Alike – 0135x	50.00
59F	52	Keyed Alike – 0576x	50.00
59J	52	Keyed Alike – 1111x	50.00
59G	52	Keyed Alike – 0151x	50.00
90D	52	Ballistic Door-Panels (Level III) – Driver Front-Door Only2	1,585.00
90E	52	Ballistic Door-Panels (Level III) – Driver & Pass Front-Doors2 Driver & Pass Front Doors	3,170.00

90F	52	Ballistic Door-Panels (Level IV+) – Driver Front-Door Only3	2,415.00
90G	52	Ballistic Door-Panels (Level IV+) – Driver & Pass Front-Door Only3	4,830.00
63B	52	Side Marker LED – Sideview Mirrors (Driver side – Red / Passenger side – Blue) – Located on backside of exterior mirror housing – LED lights only. Wiring, controller “not” included	225.00
63L	52	Rear Quarter Glass Side Marker LED Lights (Driver side – Red /	575.00
64E	52	18" Painted Alum Wheel	475.00
19L	52	Lockable Gas Cap for Easy Fuel Capless Fuel Filler	20.00
593	52	Perimeter Anti-Theft Alarm - Activated by Hood, Door, or Decklid Remote	120.00
66A	52	Front Headlamp Lighting Solution – Includes base projector beam headlamp plus two (2) multi-function Park/Turn/Warn (PTW) bulbs for Wig-wag simulation and two (2) white hemispheric lighthouse LED side warning lights. – Includes pre-wire for grille LED lights, siren and speaker (60A) – Wiring, LED lights included. Controller “not” included Note: Not available with option: 67H	850.00
66B	52	Tail Lamp Lighting Solution – Includes base LED lights plus two (2) rear integrated hemispheric lighthouse white LED side warning lights in taillamps – LED lights only. Wiring, controller “not” included Note: Not available with option: 67H	425.00
66C	52	Rear Lighting Solution – Includes two (2) backlit flashing linear high-intensity LED lights (driver’s side red / passenger side blue) mounted to inside liftgate glass) – Includes two (2) backlit flashing linear high-intensity LED lights (driver’s side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open) – LED lights only. Wiring, controller “not” included Note: Not available with option: 67H	455.00

67G	52	<p>Cargo Wiring Upfit Package</p> <ul style="list-style-type: none"> - Rear console plate (85R) – contours through 2nd row; channel for wiring - Wiring overlay harness with lighting and siren interface connections - Vehicle Engine Harness: <ul style="list-style-type: none"> o Two (2) light connectors – supports up to six (6) LED lights (engine compartment) o Two (2) grille light connectors o Two (2) 50 amp battery ground circuits in right hand rear-quarter power distribution junction block o One (1) 10-amp siren/speaker circuit (engine to cargo area) - Whelen Lighting PCC8R Control Head - Whelen PCC8R Light Relay Center (mounted behind 2nd row seat) - Light Controller / Relay Center Wiring (jumper harness) - Whelen Specific Cable (console to cargo area) Connects PCC8R to Control Head - Pre-wiring for grille LED lights, siren and speaker (60A) - Does "not" include LED lights <ul style="list-style-type: none"> o Recommend Police Wire Harness Connector Kits 47C and 21P <p>Note: Not available with options: 65U, 67H and 67U</p>	1,340.00
67H	52	<p>Ready for the Road Package: All-in Complete Package – Includes Police Interceptor Packages: 66A, 66B, 66C, plus</p> <ul style="list-style-type: none"> - Whelen Cencom Light Controller Head with dimmable backlight - Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor (mounted behind 2nd row seat) - Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtails - High current pigtail - Whelen Specific WECAN Cable (console to cargo area) connects Cencom to Control Head - Pre-wiring for grille LED lights, siren and speaker (60A) - Rear console plate (85R) – contours through 2nd row; channel for wiring - Grille linear LED Lights (Red / Blue) - 100-Watt Siren / Speaker - Hidden Door-Lock Plunger / Rear-Door Handles Inoperable (52P) - Wiring Harness: <ul style="list-style-type: none"> o Two (2) 50 amp battery and ground circuits in RH rear-quarter <p>Note: Not available with options: 66A; 66B; 66C; 67G, 67U</p>	3,415.00

67U	52	<p>Ultimate Wiring Package Includes the following:</p> <ul style="list-style-type: none"> - Rear console mounting plate (85R) – contours through 2nd row; channel for wiring - Pre-wiring for grille LED lights, siren and speaker (60A) - Wiring harness I/P to rear (overlay) <ul style="list-style-type: none"> o Two (2) light cables – supports up to six (6) LED lights (engine compartment/grille) o Two (2) 50-amp battery and ground circuits in RH rear-quarter o One (1) 10-amp siren/speaker circuit engine cargo area - Rear hatch/cargo area wiring – supports up to six (6) rear LED lights <ul style="list-style-type: none"> o Recommend Police Wire Harness Connector Kits 47C and 21P <p>Note: Not available with options: 65U, 67G, 67H</p>	550.00
47C	52	<p>Police Wire Harness Connector Kit – Front For connectivity to Ford PI Package solutions includes:</p> <ul style="list-style-type: none"> • (2) Male 4-pin connectors for siren • (5) Female 4-pin connectors for lighting/siren/speaker • (1) 4-pin IP connector for speakers • (1) 4-pin IP connector for siren controller connectivity • (1) 8-pin sealed connector • (1) 14-pin IP connector <p>Note: See Upfitters guide for further detail www.fordpoliceinterceptorupfit.com</p>	105.00
21P	52	<p>Police Wire Harness Connector Kit – Rear For connectivity to Ford PI Package solutions includes:</p> <ul style="list-style-type: none"> • (1) 2-pin connector for rear lighting • (1) 2-pin connector • (6) Female 4-pin connectors • (6) Male 4 pin connectors • (1) 10-pin connector <p>Note: See Upfitters guide for further detail www.fordpoliceinterceptorupfit.com</p>	130.00
85D	52	Front Console Plate Delete option - no credit	0.00
87P	52	Power passenger seat (6-way) w/manual recline and lumbar	325.00
43S	52	My Speed Fleet Management	60.00
55D	52	Door Edge Guard(Rear Doors OnlyLH/RH) and Rear Bumper Guard	70.00
76D	52	Deflector Plate	335.00
63V	52	Cargo Storage Vault	245.00