



## BALLWIN POLICE DEPARTMENT

### MEMORANDUM

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Date: March 20, 2019

To: Chief Scott *Chief KDS*

From: Lt. Bushery

Subject: 2019 Vehicle Purchase

Chief,

As part of the 2019 budget, we requested \$75,000.00 for two new vehicles. We will again be looking to purchase FORD utility Explorers. We currently have seven such vehicles in our fleet and they have proven to be popular with the officers due to their larger size, increased visibility, inclement weather performance, improved cargo capacity as well as their favorable maintenance records. Purchasing these two vehicles will allow us to phase out the two remaining Chevrolet Impalas from the fleet, both of which are 2014 models.

In 2018, I was advised by FORD that there would be a limited production of 2019 models, which has not changed for several years. Earlier this month, I was again contacted by FORD and advised that due to the overwhelming number of 2019 models being pre-ordered, FORD would be unable to fill all of the orders before the scheduled plant shutdown on March 31<sup>st</sup>. We were informed FORD would not be able to supply Ballwin with the 2019 model year. In order to continue to utilize the FORD utility vehicle, we will have to order the 2020 model which has a base price increase of about \$4700.00 per unit.

The only other option to stay with FORD is to return to a sedan, but the Taurus has also been phased out and replaced with a version of the Fusion, which is smaller than the Taurus.

We budgeted for two new vehicles (Dark Blue in color) which will be utilized in special patrol capacities, unmarked traffic safety/special operations vehicles. Both can be utilized to optimize our traffic safety function to mitigate hazardous moving violations and surveillance capabilities to prevent crimes as well as respond to crime sprees. There is no additional charge between white and blue. This purchase will not increase the size of the police fleet. Two older high mileage vehicles will be rotated out of service and we will still be maintaining the same number of marked units.

Base price on the 2020 FORD utility Explorer is \$34,577.00. We deleted a few options that reduced the cost to \$34,037.00 and added two options. One is a factory wiring harness kit for \$185.00 that allows our mechanics to install all of the necessary electronic equipment

throughout the vehicle. This saves the cost of the harness as after-market purchase and will save time on the equipment install. The second option is a Police Perimeter Alert system for \$675.00. With this system, when an officer is parked such as on a traffic survey or crime surveillance and a person approaches the police vehicle from the rear or sides, the doors will automatically lock, windows close, an audible alarm sound and a visual display will be activated on the instrument cluster. This increases officer safety.

Lou Fusz has once again been awarded the State contract, #CC190367002. One vehicle quoted as specified will be \$34,897.00 and \$69,794.00 for the two vehicles requested in the budget. This cost comes in \$5,206.00 under budget.

If you have any questions or need additional information, please contact me.

Respectfully,

A handwritten signature in cursive script that reads "Kevin Bushery".

Lt. Kevin Bushery  
Commander  
Operational Support

