MEMORANDUM

TO: BOB KUNTZ, CITY ADMINISTRATOR

FROM: JIM LINK DIRECTOR OF PUBLIC WORKS

DATE: FEBRUARY 15, 2019

RE: READY MIX SAND

RECOMMENDATION: We recommend awarding this contract at the <u>bid unit price</u> to the only bidder, Bussen Quarries.

EXPLANATION: 2018 was our first full year using our new concrete mixer. In 2017 we used 1,158 cubic yards of concrete from a ready mix concrete supplier. The goal for 2018 was to pour 1,700 cubic yards using our mixer. In 2018 we used 681.25 cubic yards from a ready mix company and we produced 689.47 cubic yards of concrete with our mixer. The bid specifications state that the City reserves the right to increase or decrease this contract based on the contract unit price.

Requests for bids were sent to three suppliers. Also, we advertised in the St. Louis Business Journal and on the City's website. Bid specifications are on file at the Public Works Department. On February 15th, 2019, one bid was received and opened. The summary of bids received is as follows.

| Bidder | Natural Medium Sand Bid Quantity: 1,000 cy | Low Lignite River Sand Bid Quantity: 500 cy | Total Bid |
|---------------------------------------------------|-----------------------------------------------|---------------------------------------------------|--------------------------|
| Bussen Quarries | \$12.15 /ton | \$13.45 /ton | \$9,720.00 / \$10,760.00 |
| Simpson Materials | No Bid | No Bid | \$0.00 |
| Winter Brothers | No Bid | No Bid | \$0.00 |
| Budget (1600 lbs. of Sand in 1 cubic yard) | | | \$130,000.00 |

* Unit prices are based on number of cubic yards.