

# CONSENT ITEM

**RE:** BALLWIN DAYS FIREWORKS

**DEPARTMENT:** PARKS AND RECREATION

**PROGRAM:** BALLWIN DAYS

**RECOMMENDATION:** Award contract to J & M Displays who offers the most product for the budgeted and specified amount of \$10,000 for the two weekend shows, June 6 and June 7.

**EXPLANATION:** \$10,000 was budgeted for fireworks to provide two shows at Ballwin Days, June 6-7. Request for Proposals were solicited from fireworks vendors for the provision and firing of fireworks. Bidders were asked to submit a proposal for two shows for the \$10,000 budget amount. The RFP was advertised on the city website and in the St. Louis Business Journal and sent to vendors that had previously indicated an interest. Three proposals were received and are compared below.

VENDOR	SHOTS	INSURANCE	COST	FIRING METHOD	REFERENCES	COMMENT
Gateway Fireworks (St. Louis, MO)	480 total 230-2.5" 250-3"	\$5 million-spec	\$4,750/show	Electronic	Webster Groves	Bad shell exploded on Ballwin grounds
Central States (Athens, ILL)	510 total 130-2.5" 380-3"	\$5 million-spec	\$5,000/show	Electronic	Meadowbrook	
J & M Displays (Dittmer, MO)	<b>Option #1</b> 470 total 250-2.5" 220-3" <b>Option #2</b> 510 total 280-2.5" 230-3" <b>Option #3</b> 560 total 330-2.5" 230-3.0 <b>Option #4</b> 640 total 330-2.5" 310-3"	\$10 million	<b>Option #1</b> \$3,950/show  <b>Option #2</b> \$4,250/show  <b>Option #3</b> \$4,500/show  <b>Option #4</b> \$5,000/show	Electronic	Kirkwood Ellisville Ferguson	Presented shows successfully for Ballwin in past.

J & M Displays has provided shows successfully for the city in the past and has no OSHA violations. If you have questions or need further information please let me know.

**SUBMITTED BY:** LINDA A. BRUER, CPRP  
DIRECTOR OF PARKS AND RECREATION

**DATE:** MARCH 3, 2014