



BALLWIN POLICE DEPARTMENT

MEMORANDUM

Date: July 21, 2015
To: Tom Aiken, Interim City Administrator
From: Chief Steven Schicker
Subject: Surplus Police Vehicles

Tom,

In 2014 we utilizing Manheim Auto Action in place of the RFP process we have used in years past to dispose of used police vehicles. We found the auction provided a higher return on these vehicles compared to the RFP process, an increase of \$7,249.00 for 5 vehicles in 2013 and \$4,714.00 for 4 vehicles in 2012.

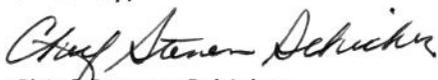
The following is a list of those vehicles:

Car #	Make	Model	Year	Engine	Mileage	Condition
300	Chevrolet	Impala LT	2008	3.9L V-6	151,000+	Poor - Engine Repairs
301	Chevrolet	Impala PPV	2010	3.9L V-6	90,000+	Poor - Power Steering & Transmission
302	Chevrolet	Impala PPV	2010	3.9L V-6	90,000+	Poor - Transmission Failure Imminent
303	Chevrolet	Impala PPV	2009	3.9L V-6	86,000+	Fair - Needs Brakes
313	Chevrolet	Impala PPV	2012	3.6L V-6	93,000+	Poor - Engine noise failure possible

As part of the auction agreement/arrangements with Manheim Auto Auction, the process will require you to sign the titles prior to our delivery of the vehicles. The auction is held on Tuesdays and Manheim sends the checks via Priority Mail on Thursdays.

I will move forward with the sale pending Board approval.

Sincerely,


Chief Steven Schicker

cc: Captain George Boswell
Denise Keller, Finance Director



BALLWIN POLICE DEPARTMENT

MEMORANDUM

Date: July 21, 2015
To: Tom Aiken, Interim City Administrator
From: Chief Steven Schicker
Subject: Replacement of Chief's Vehicle

In 2009 we purchased my current police vehicle from Don Brown Chevrolet for \$14,700.00. It was a used 2008 Chevrolet Impala LT with 24,000 miles on it. In the past year the vehicle has had numerous costly repairs and is in need of further maintenance. The vehicle has 151,000 miles on it. Last year the vehicle had an oil leak which cost \$1,400.00 to repair. Although repaired several new leaks have developed to include anti-freeze. I have been advised by the city mechanic that the car should not be driven because it needs a new head gasket at the right bank of the engine. The cost for repair is estimated between \$1,500-\$3,000. In addition, due to the engine running rough ELCO Chevrolet advised it will either need to be rebuilt or replaced the engine at an estimated cost of \$5,000-\$7,500.

I have discussed replacement of this vehicle in the past two budgetary workshops. We now have to decide as soon as possible since it cannot be driven. I have researched options on replacement of the vehicle. Below are the findings for new and used Chevrolet Impalas and Ford Taurus under 30,000 miles.

LOCATION	VEHICLE	MILEAGE	PRICE	CREDITS INCL.	Used
Pudmann	2015 Taurus	15,049	\$26,997.00		X
	2015 Taurus	15,638	\$25,997.00		X
Sinclair	2015 Taurus	25,989	\$16,371.00		X
	2015 Taurus	15,426	\$21,941.00		X
	2015 Taurus	30,702	\$22,994.00		X
	2015 Taurus	33,462	\$22,995.00		X
Sunset	2014 Taurus	33,810	\$20,949.00		X
	2014 Taurus	35,806	\$20,463.00		X
Lou Fusz	2013 Impala	23,441	\$21,800.00		X
	2013 Impala	36,437	\$18,957.00		X
ELCO	2014 Impala	20,474	\$20,860.00		X
	2015 Impala	new	\$28,305.00	Hail Damage	Govt. Pricing
				& Rebate/Adj.	\$22,344.00

It should be noted I contacted ELCO Chevrolet in reference to Chevrolet Impalas they had advertised with rebates due to hail damage. I inquired about the vehicle listed for \$19,394.00. The Sales Manager stated there was a multiple discount on private sales, but not government sales. He said he would sell this vehicle to us for \$22,324.00, to include a \$1,500 rebate which ends on 7/31/15. He also quoted me a price on a 2014 Impala with 20,474 miles for \$20,860.

ELCO offered a trade in of \$2,000 for my current vehicle. The Black Book wholesale estimate on my vehicle is \$3,400 and the MMR (Manheim Market Report) wholesale price is \$3,000 to \$4,000. I believe we will be able to meet, if not exceed, this price by taking my vehicle to the auction house.

MoDOT has a 2016 Chevrolet Impala on state bid for \$17,572 and the 2015 Ford Taurus for \$23,855. The Impala is front wheel drive while the Taurus is all wheel drive. Both are available in-stock through local awarded contract dealerships. By viewing the spread sheet above it is evident that the state bid has the best price for new vehicles compared to new and used vehicles, to include full warranty coverage.

It is my recommendation that we purchase the Impala off of state bid. Don Brown Chevrolet has the state bid for Chevrolet vehicles and has a 2016 Impala with Bluetooth capability under the MoDOT bid contract for \$17,832 in stock. We recently had a vehicle (#326) which was going to be taken to auction; however, prior to decommissioning it was totaled in a non-fault accident. The insurance settlement with the insured driver's carrier valued the Car 326 at \$9,094.00 and the ancillary equipment portion of the settlement is pending. I am requesting authorization to use the insurance settlement for the purchase of the Impala and the remaining balance would be offset by Drug Asset Forfeiture Funds.

I will proceed with replacement of my current vehicle contingent on Board approval.

Respectfully submitted,



Chief Steven Schicker

cc: Captain George Boswell