



## Consent Item

**RE:** Purchase of Cybex Strength Equipment for The Pointe

**Department/Program:** Parks and Recreation/The Pointe at Ballwin Commons

**Recommendation:**

Purchase 17 pieces of strength equipment to replace 15-year old strength equipment. Pricing is under budget and equipment can be purchased off of Sourcewell, a cooperative purchasing program for government, education and non-profit organizations.

**Explanation:**

The Pointe's current selectorized strength circuit is 15 years old in 2020. The challenges that arise with equipment of this age are part replacement and aesthetics. As companies continually evolve their strength equipment, it becomes more difficult to make repairs in a timely manner due to part availability. At times parts may need to be fabricated creating further delay and repair cost. The high traffic The Pointe receives along with the equipment age adds to the challenge of maintaining resident and Pointe member expectations. To keep The Pointe's equipment state of the art, replacement of this equipment is recommended.

The attached pricing reflects 25% off the retail price as part of the Sourcewell contract Cybex offers. Replacing with an updated Cybex line will accomplish two main objectives. Maintaining consistency for Pointe members is number one. Although there are some design updates, the Cybex NX line will be the closest in design to the current circuit allowing members to transition easily to the new equipment. Secondly, Cybex is a proven leader in the industry. The equipment is durable and there is little to no chance of the company folding resulting in much larger maintenance issues.

**Submitted By:** Chris Conway, Director of Parks and Recreation

**Date:** December 2, 2019

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