



Parks & Recreation

Memo

To: Robert Kuntz, City Administrator

From: Linda Bruer, Director of Parks and Recreation

Date: July 8, 2013

RE: Pointe Furniture Purchase

Formal bids were solicited for the purchase of new Pointe furnishings to coordinate with lobby and meeting room renovations per the concept developed by O'Toole Design. Items to be purchased include a four piece sectional and a standard sofa, eight lounge chairs, side tables, credenza, high and low café tables and chairs and 152 meeting room chairs.

Bid specifications were sent to 17 firms requesting information and the city received seven proposals as attached. The furniture specified for this project by O'Toole Design was primarily based on the structure and durability required to stand up to The Pointe's usage as well as style. The proposals were reviewed by staff and O'Toole Designer Debbie Stamer for completeness and substitutions.

Staff is recommending award to CI Select, St. Louis, MO, who submitted the lowest responsible bid in the amount of \$41,935.12. This purchase is within the total budgeted amount for this project. All of the other firms submitted sub-par substitutions or did not offer pricing for some items. Staff also recommends purchasing from a local firm.

If you have any questions, please let me know.

**CITY OF BALLWIN
TABULATION OF BIDS**

RFP # 13-31

BID ITEM: Furniture Bids-page 1 DATE OPENED: _____ DEPT: Parks & Recreation

Bidder	CI Select	Working Spaces	POE	William Web Furn.	Remarks
1.	St. Louis, MO	St. Louis, MO	St. Louis, MO	Carrolton, TX	
2.	\$41,935.12	\$42,268.12	\$78,614.00	\$54,442.14	
3.	Met all Specs.	Met all Specs except for alt. stack chairs.		Spec'd different couch, tables, sectional (frame not as durable frame)	
4.		Substituted stack chairs		This would be ok in office area but not in our setting.	
5.					
6.					
7.					
8.					
9.					
10.	Integra furniture was spec'd and is very durable (like a tank) Reinforced with steel rods.	Replacements can be ordered for seat cushions & seat backs	EKO brand us better than David Edward but not as durable at Integra.		
TOTAL GROSS PRICE					
TOTAL NET PRICE					

**CITY OF BALLWIN
TABULATION OF BIDS**

RFP # 13-31

BID ITEM: Furniture Bids-page 2 DATE OPENED: _____ DEPT: Parks & Recreation

Bidder	SBD Comm Interiors	School Speciality	Gaylord Bros. Inc.		Remarks
1.	Jackson, MI	Mansfield, OH	Syracuse, NY		
2.	\$37,714.00	\$31,391.60	\$22,828.00		
3.	Does not include shipping/freight	Not delivered into building.			
4.	All alternate bids including barstools, chairs	Alternate bid includes HON furniture	Did not bid any tables or seating (chairs, sectional or sofa)		
5.	Tables, stack chairs and lounge chairs	Bratford-alternate sectional doesn't have backs, U shape sectional.			
6.		Alt bids for stools, tables and chairs no picture included.			
7.					
8.					
9.					
10.					
TOTAL GROSS PRICE					
TOTAL NET PRICE					
DELIVERY DATE					