



BALLWIN POLICE DEPARTMENT

MEMORANDUM

Date: January 7, 2013
To: Bob Kuntz, City Administrator
From: Chief Steven Schicker
Subject: 2013 Police Car Purchase

Mr. Kuntz,

Attached is a memorandum from Captain George Boswell for the procurement of five (5) 2013 Chevrolet Impala Police Interceptor Package vehicles. During the 2013 Budget Process \$111,000.00 was approved for all five vehicles based on the estimated figure provided by Don Brown Chevrolet, who was awarded the State Contract.

The 2013 Budget included a 2013 Chevrolet Caprice, which was to replace the Ford Crown Victorian used by the Traffic Safety Unit. The equipment needs of this Unit require a vehicle with a large trunk. Originally it was believed the 2013 Impala would not have enough trunk space to accommodate the Traffic Safety Unit's equipment. As the final vehicle specifications were available it was determined the trunk space of the Impala was actually larger by a very minute amount over the Caprice.

Based on this discovery I am requesting approval for the purchase of five (5) Chevrolet Impalas by the Board of Aldermen. The five Impalas with full size spare wheels and tires, and the full size wheel covers will cost **\$20,910.00** each, totaling **\$104,550.00**. This is a cost savings of **\$6,450.00**.

Three major St. Louis area Chevrolet dealers were contacted to see if they could beat the awarded State bid. Historically local dealerships have not been able to beat the State Contract bid price, which is evident from this year's findings.

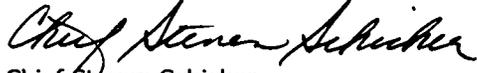
Dealership	Contact Person	Title	Result
Elco Chevrolet 636 227-5333	Cort Howard	New Car Sales Manager	Cannot meet or beat State bid
Johnny Londoff Chevrolet 314 837-1800	Tony Saffo	Chevrolet Sales Manager	Cannot meet or beat State bid
Lou Fusz Chevrolet 636 397-2000	Bryan Fox	Commercial Sales Associate	Cannot meet or beat State bid

Regarding Bluetooth features on the 2013 Police package vehicle, I received a response from the government fleet manager from Don Brown Chevrolet. He advised Bluetooth technology is not available on the 2013 models but is planned for the 2014 police style vehicles. He advised the Caprice Interceptor will come with that feature and very likely will include the 2014 Impala police interceptor models.

The anticipated cost will be around \$495.00 per car, but the drawback will be it only allows programming for two cellular devices. It was unknown to the government fleet manager as to whether there is an "aftermarket" product that will allow more than two devices.

The order will be placed contingent upon Board approval.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Chief Steven Schicker". The signature is written in a cursive style with a large initial "C".

Chief Steven Schicker

cc: Captain George Boswell

Attachment



BALLWIN POLICE DEPARTMENT

MEMORANDUM

Date: 01-03-2012

To: Chief Steve Schicker

From: Capt. Boswell

Subject: 2013 Police Vehicle Purchase

The State of Missouri Police Fleet Vehicle Contract was published following an RFP process open to all of the Missouri Chevrolet, Ford and Dodge dealerships.

The four police PPV interceptor sedans included in the 2013 Missouri Police Fleet Vehicle Contract were the Chevrolet Impala, Chevrolet Caprice, Ford Interceptor and Dodge Charger. The table below shows the price break down for the four sedans. The prices include vehicle price from the contract, procurement fees, delivery charges, full size wheel covers and the cost for a full size spare wheel and tire.

Vehicle	Price
Chevy Impala	\$20,910.00
Chevy Caprice	\$27,263.00
Ford Interceptor	\$26,634.00
Dodge Charger	\$25,984.00

The Chevrolet Impala was the least expensive vehicle following the RFP process. We budgeted for the purchase of four Chevrolet Impalas and one Chevrolet Caprice. The Chevrolet Caprice was requested to replace the Ford Crown Victoria Traffic Safety Unit vehicle. Originally, Chevrolet stated the new Caprice would have the largest interior space and trunk space out of the four sedans available with the police package. It was discovered that the Caprice has the same trunk space as the Impala. The larger trunk is needed to transport and store the equipment needed by the Traffic Safety Unit to reconstruct serious motor vehicle collisions. The vehicle with the largest trunk is actually the Ford Interceptor. The table below shows the trunk space available for the four sedans.

Vehicle	Trunk Space in Cubic Feet
Chevy Impala	18.6
Chevy Caprice	18.5
Ford Interceptor	20.1
Dodge Charger	16.5

Since the Caprice does not have the additional trunk space, I do not feel there is a need to spend the additional funds. Given the minimal difference in the trunk space of the Ford Interceptor and the additional cost, I do not feel the Ford would offer enough space to warrant the cost difference. The Chevrolet Impalas are compatible with our current equipment and there would be no need to purchase additional tools or service manuals. I am recommending we purchase five Chevrolet Impalas instead of the original four Impalas and one Caprice.

Don Brown Chevrolet was awarded the contract for Chevrolet vehicles and provided me with a quote. The five Chevrolet Impalas with full size spare wheels and tires and the full size wheel covers will cost \$20,910.00 each. The total purchase will be \$104,550.00.

I will order the vehicles from Don Brown Chevrolet pending your approval.

Respectfully,



Capt. George Boswell



2244 S. Kingshighway, St. Louis, Missouri 63110
 (314)772-1400 ext. 155 / (314)772-1022 Fax
dave@donbrownchevrolet.com
donbrownfleet.com

ATTN: David Helterbrand
 2244 S. Kingshighway
 St. Louis, MO 63110
 (314) 772-1400

DATE: 01/08/13

QUOTE

QTY	DESCRIPTION	UNIT PRICE	TOTAL
5	2013 IMPALA 9C1 STATE CONTRACT	\$20,740.00	\$ 103,700.00
5	FULLSIZE SPARE	\$170.00	\$ 850.00
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
GRAND TOTAL			\$ 104,550.00

If you should have any questions, please don't hesitate to give me a call. Thank you!

David Helterbrand
 Fleet Department Manager

This quote is good for 30 days



BALLWIN POLICE DEPARTMENT

MEMORANDUM

Date: January 9, 2013

To: Bob Kuntz

From: Chief Steven Schicker

Subject: Bluetooth Police Car

Bob,

I received a response today from the government fleet manager from Don Brown Chevrolet. He advised Bluetooth capabilities are planned for the 2014 police style vehicles, definitely for the Caprice and very likely will include the 2014 Impala police interceptor model.

The anticipated cost will be around \$495.00 per car but the drawback will be it only allows programming for two cellular devices. It was unknown to the government fleet manager as to whether there is an "aftermarket" product that will allow more than two devices.

Currently we have cell phones in all the cars set up to be used hands-free. The officers are using their personal devices more to communicate between each other and victims/witnesses since they carry their own devices with them when away from the car. I don't know an easy resolution to this situation as both the department and personal devices are used.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Chief Steven Schicker".

Chief Steven Schicker