



# MEMORANDUM

TO: ROBERT A. KUNTZ, CITY ADMINISTRATOR

FROM: GARY R. KRAMER, P.E., CITY ENGINEER/DIRECTOR OF PUBLIC WORKS

DATE: JANUARY 30, 2015

SUBJECT: READY MIX CONCRETE

**RECOMMENDATION:** We recommend awarding this unit price contract, including the alternate bids, to the low bidder, Landvatter Ready Mix, Inc.

**EXPLANATION:** Ready mix concrete is used for in-house pavement slab, curb and gutter, and sidewalk replacements. Requests for bids were sent to seven suppliers. Also, we advertised in the St. Louis Business Journal, Reed Construction Data, Construction Market Data, FW Dodge Reports, and on the City’s website. Bid specifications are on file at the Public Works Department. On January 23, 2015, two bids were received and opened. The summary of bids received is as follows.

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| Bidder                     | Slabs              | Sidewalks          | Total Bid          |
|----------------------------|--------------------|--------------------|--------------------|
| Landvatter Ready Mix, Inc. | \$80,500.00        | \$20,150.00        | \$100,650.00       |
| Valley Material Company    | \$81,450.00        | \$20,735.00        | \$102,185.00       |
| <b>Budget</b>              | <b>\$79,728.00</b> | <b>\$19,909.00</b> | <b>\$99,637.00</b> |

The bid quantities are an estimate only. Therefore, the actual quantities ordered will be limited to avoid exceeding available funds.

In addition to the cubic yard unit price, the following alternate bid prices were received.

| Item No. | Description  | Unit       | Landvatter Ready Mix, Inc. | Valley Material Company |
|----------|--|------------|----------------------------|-------------------------|
| A        | Demurrage (in excess of 5 minutes per cy) (unloading time) | Per Minute | \$1.50                     | No charge               |
| B        | 1% Calcium Chloride (cold weather)                         | Per CY     | \$2.25                     | \$0.45/sack of cement   |
| C        | Retarder (3 oz/cwt) (hot weather)                          | Per CY     | \$3.25                     | No charge               |
| D        | Winter Service (hot water)                                 | Per CY     | \$5.00                     | No charge               |
| E        | Short Haul Charge (delivery of less than 5 cy per load)*   | Per CY     | \$45-\$140                 | \$70-\$120              |

\* Depends on number of cubic yards.