



Staff Report

RE: Concrete Ready Mix

Department/Program: Public Works/ Pavement

Recommendation: We recommend awarding this contract at the Unit bid price for the two types of concrete, including the alternate bids, to the low bidder, Valley Material Company.

Explanation: Requests for bids were sent to several suppliers. Also, we advertised in the St. Louis Business Journal and on the City’s website. Bid specifications are on file at the Public Works Department. On February 12th, 2021, two bids were received and opened. The summary of bids received is as follows.

Bidder	High Early Strength Concrete (Slabs) Bid Quantity: 1,000 cy	Class B Concrete (Sidewalks) Bid Quantity: 600 cy
Landvatter Ready Mix, Inc.	\$109.30 /cy	\$109.00 /cy
Valley Material Company	\$106.00 /cy	\$100.00 /cy
Budget	\$85,000	

In addition to the cubic yard unit price, the following alternate bid prices were received.

Item No.	Description	Unit	Landvatter Ready Mix	Valley Material
A	Demurrage (in excess of 5 minutes per cy) (unloading time)	Per Minute	\$1.50/min	\$2.00/min
B	1% Calcium Chloride (cold weather)	Per CY	\$2.25/cy	\$2.94/cy
C	Retarder (3 oz/cwt) (hot weather)	Per CY	\$2.75/cy	\$5.00/cy
D	Winter Service (hot water)	Per CY	\$5.00/cy	\$5.00/cy
E	Short Haul Charge (delivery of less than 5 cy per load)*	Per CY	\$140.00: 1 – 1.75 yards \$120.00: 2 – 2.75 yards \$75.00: 3 – 3.75 yards \$45.00: 4 – 4.75 yards	\$150.00: 1-175 cy \$120.00: 2-2.75 cy \$100.00: 3-3.75 cy \$80.00: 4-4.75 cy

The concrete budget is \$85,000, but we only plan to use around \$15,000 as a backup to our own production.

Submitted By: Jim Link

Date: 2/12/2021