



Staff Report

Subject: Purchase of 2 Dodge Durango Police SUVs

Recommendation:

We recommend the purchase of two Dodge Durango Pursuit SUVs from Lou Fusz Automotive for \$65, 632.00.

Explanation:

On March 25, 2019, the Ballwin Board of Aldermen approved the purchase of two Ford Utility Police Interceptors (Explorers) for the police fleet at a cost of \$69,794.00 on the state contract through Lou Fusz Automotive. We had budgeted \$75,000 for the purchase of these vehicles. We placed the order in April 2019 and still have not received the vehicles. Ford has delayed shipping Police SUVs from the factory. We have not received an official explanation for this delay. Lou Fusz is unable to give us a delivery date for these vehicles.

Lou Fusz Automotive has the state contract for the Dodge Durango Pursuit SUV (contract #CC190367002). The Durangos are comparably equipped as the Ford Explorers. Lou Fusz has 2 vehicles in stock they are willing to sell us. The available Durangos are black in color, compared to the dark blue vehicles we had ordered through Ford. This change in color of the vehicles will not be an issue, because they will be utilized in special patrol capacity as unmarked traffic safety/special operations vehicles. Lou Fusz will cancel our Ford sales order without penalty. The price for the two vehicles is \$65,632.00 which is below the budgeted amount and the cost of the Fords.

Submitted by: Interim Chief John Bergfeld

Date: October 23, 2019
